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**Financial Statements  
For the Year Ended  
June 30, 2024**



**LEAP: Learn. Engage. Advocate. Partner.**  
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**June 30, 2024**

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# VASIN, HEYN & COMPANY

*ABOVE THE BRIGHT LINE*



AN ACCOUNTANCY CORPORATION

CERTIFIED PUBLIC ACCOUNTANTS | AUDITORS AND ADVISERS

## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of  
Isla Vista Youth Projects, Inc.  
dba LEAP: Learn. Engage. Advocate. Partner.  
(A California Non-Profit Corporation)  
Goleta, California

### **Report on Audit of the Financial Statements**

#### **Opinion**

We have audited the accompanying financial statements of LEAP: Learn. Engage. Advocate. Partner. (A California Non-Profit Corporation), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of LEAP: Learn. Engage. Advocate. Partner. as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of LEAP: Learn. Engage. Advocate. Partner. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## **INDEPENDENT AUDITORS' REPORT ( CONTINUED )**

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about LEAP's: Learn. Engage. Advocate. Partner. ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of LEAP's: Learn. Engage. Advocate. Partner. internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about LEAP's: Learn. Engage. Advocate. Partner. ability to continue as a going concern for a reasonable period of time.

## INDEPENDENT AUDITORS' REPORT ( CONTINUED )

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### Report on Summarized Comparative Information

We previously audited LEAP's: Learn. Engage. Advocate. Partner. 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 29, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

The summary financial statements do not contain all the disclosures required by accounting principles generally accepted in the United States of America. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of LEAP: Learn. Engage. Advocate. Partner.

### Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Management Discussion and Analysis is presented for purposes of additional analysis and are not a required part of the basic financial statements. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*Vorwin, Hays + Co.*

Calabasas, California  
September 20, 2024

**LEAP: Learn. Engage. Advocate. Partner.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2024**

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**Purpose**

The purpose of this Management’s Discussion & Analysis is to introduce our financial statements and to provide an overview of our program service accomplishments and community impact.

**Mission**

LEAP’s: Learn. Engage. Advocate. Partner. (LEAP) mitigates the effects of poverty, racism and trauma by providing high-quality, trauma-informed childcare, visionary community leadership comprehensive and culturally-sensitive family support.

**Vision**

We envision a community where children are loved, valued, and respected; and families are able to reach their highest potential.

**Core Beliefs**

***All children benefit when:***

- they have as many loving, responsive, safe (and consistent) adults as possible in their lives, because children become resilient through relationships.
- they have equal access to educational, social, and recreational opportunities.
- they are in diverse economic, social, and cultural environments.
- parents are engaged in their child’s school and community, when they know how to navigate and advocate for their children, resulting in positive academic outcomes.

***All families benefit when:***

- our teachers, family advocates and staff assume that caregivers want the best for their children
- they develop social connections with multiple individuals, organizations and one another
- they are supported to build relationships in diverse economic, social, and cultural environments in which they can feel safe, valued and whole

***All communities benefit when:***

- the individuals, families and organizations know one another, because communities build resilience through relationships.
- people of diverse cultures, ethnicities, religions and economic capacity are valued and represented.
- we honor diversity, multi-culturalism and respect.
- leaders know one another and can work together toward a common vision.
- the individuals, families and organizations know one another, because communities build resilience through relationships
- education is viewed as a pathway to success, social change, and leadership.

**OUR PROGRAMS**

**Children’s Center**

When children are cared for in a safe, stimulating and high-quality environment, they grow up to be lifelong learners and caregivers who can work or go to school in order to provide for their families. LEAP’s two Children’s Center sites serve students with trauma-informed programs designed to facilitate cognitive, emotional, physical, social and creative growth to children in a language-rich environment that supports the ethnic and cultural diversity of the children. During the 2023-2024 fiscal year, all classrooms were full. We served 118 students.

**School Aged Enrichment**

Children build resilience when they have access to enriched social, educational and recreational opportunities. In Fiscal Year 2023-2024, continued our partnership with GUSD to supplement their expanded learning program at Isla Vista Elementary School, El Camino Elementary School, and La Patera Elementary School. LEAP provided a site- based family advocate to build nurturing relationships with the children in the expanded learning program as well as their families.

**Family Resource Center**

LEAP's Family Resource Center mitigates the effects of poverty, racism, and trauma by strengthening families. Families become resilient through relationships with community organizations and with one another. LEAP's Family Resource Center provides parent education classes, case management, monthly food distributions, an emergency personal care and food pantry on site, clothing distributions, home visitation, and enrollment services for CalFresh, Medi-Cal, WIC and other resources community engagement events. FRC services continued in FY 2023-2024. This year, LEAP’s diaper bank provided more than 55,000 diapers to more than 2,000 children. In partnership with Immigrant Hope, the FRC hosted bi-monthly immigration webinars, providing accurate information about the changing laws relating to immigrants. The FRC expanded their offerings to include webinars on financial literacy and tenants’ rights.

**Community Leadership**

LEAP envisions a community where children are loved, valued and respected and families are engaged to reach their highest potential. In FY 2023-2024, LEAP continued its leadership of the Goleta Valley Community Partnership Network. By convening community stakeholders regularly, LEAP ensured that children’s’ and families’ needs were met in a timely way.

**LEAP: Learn. Engage. Advocate. Partner.**  
**STATEMENT OF FINANCIAL POSITION**  
**June 30, 2024**  
**(with comparative totals for 2023)**

	<u>2024</u>	<u>2023</u>
<b>ASSETS</b>		
<b>ASSETS</b>		
Cash and cash equivalents	\$ 2,197,815	\$ 997,841
Contracts and grants receivables (Note 3)	439,341	472,019
Prepaid expenses	16,210	16,210
Other current assets	-	1,695
Property and equipment, net (Note 4)	<u>1,742,321</u>	<u>1,508,703</u>
Investments (Note 5)		
Board designated	250,000	250,000
Investments	<u>313,374</u>	<u>264,689</u>
Total investments	<u>563,374</u>	<u>514,689</u>
Total assets	<u>\$ 4,959,061</u>	<u>\$ 3,511,157</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES</b>		
Accounts payable and accrued expenses	\$ 104,599	\$ 214,119
Accrued payroll and related liabilities	134,457	206,193
Accrued vacation and sick leave (Note 6)	134,887	101,330
Deferred revenue	705,400	305,882
Child development reserves (Note 7)	<u>163,462</u>	<u>162,656</u>
Total liabilities	1,242,805	990,180
<b>NET ASSETS</b>		
Without Donor Restrictions:		
Undesignated	1,614,233	724,514
Designated by Board quasi-endowment	250,000	250,000
Invested in property and equipment, net	<u>1,742,321</u>	<u>1,508,703</u>
Total net assets without donor restrictions	3,606,554	2,483,217
With Donor Restrictions (Note 9)	<u>109,702</u>	<u>37,760</u>
Total net assets	<u>3,716,256</u>	<u>2,520,977</u>
Total liabilities and net assets	<u>\$ 4,959,061</u>	<u>\$ 3,511,157</u>

See accompanying notes.



**LEAP: Learn. Engage. Advocate. Partner.**  
**STATEMENT OF ACTIVITIES**  
**For the Year Ended June 30, 2024**  
**(with comparative totals for 2023)**

	2024		2023	
	Without Donor Restrictions	With Donor Restrictions	Totals	Totals
<b>OPERATING</b>				
Public Support:				
Special events revenue, gross	\$ 32,583	\$ -	\$ 32,583	\$ 42,256
Less: Direct costs	-	-	-	-
Special events revenue, net	32,583	-	32,583	42,256
Contributions and grants	981,425	109,702	1,091,127	496,958
Total public support	1,014,008	109,702	1,123,710	539,214
Revenue:				
Governmental service contracts	4,605,507	-	4,605,507	3,968,181
CACFP food program revenue	134,139	-	134,139	97,810
Parent fees	2,990	-	2,990	20,478
In-kind contributions	25	-	25	-
Other income	12,437	-	12,437	17,406
Interest and investment income	54,112	-	54,112	17,221
Contract settlements	(34,428)	-	(34,428)	72,403
Total public support and revenue	5,788,790	109,702	5,898,492	4,732,713
With donor restrictions released	37,760	(37,760)	-	-
<b>EXPENSES</b>				
Program services	4,067,836	-	4,067,836	3,981,186
Supporting services:				
Management and general services	458,825	-	458,825	292,484
Fundraising services	176,552	-	176,552	201,342
Total supporting services	635,377	-	635,377	493,826
Total operating expenses	4,703,213	-	4,703,213	4,475,012
<b>CHANGE IN NET ASSETS</b>	1,123,337	71,942	1,195,279	257,701
<b>NET ASSETS - beginning of year</b>	2,483,217	37,760	2,520,977	2,263,276
<b>NET ASSETS - end of year</b>	<u>\$ 3,606,554</u>	<u>\$ 109,702</u>	<u>\$ 3,716,256</u>	<u>\$ 2,520,977</u>

See accompanying notes.

**LEAP: Learn. Engage. Advocate. Partner.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**For the Year Ended June 30, 2024**  
**(with comparative totals for 2023)**

	Program Services			Total Program Services	Management and General Services	Fundraising Services	2024 Total Expenses	2023 Total Expenses
	Children's Center	School Aged Programming	Family Resource Center					
<b>Salaries and related expenses</b>								
Other salaries and wages	\$ 2,279,174	\$ -	\$ 148,820	\$ 2,427,994	\$ 96,480	\$ 110,952	\$ 2,635,426	\$ 2,496,921
Payroll taxes	166,197	-	10,170	176,367	23,105	8,959	208,431	197,332
Other employee benefits	493,837	-	38,926	532,763	96,572	14,973	644,308	509,965
Total Salaries and related expenses	2,939,208	-	197,916	3,137,124	216,157	134,884	3,488,165	3,204,218
<b>Other expenses</b>								
Accounting	-	-	-	-	94,280	-	94,280	95,765
Advertising	5,411	-	-	5,411	2,291	-	7,702	14,864
Conferences, conventions and meetings	5,800	-	55	5,855	2,214	61	8,130	8,351
Fees for services	28,026	-	-	28,026	66,040	13,775	107,841	93,382
Information technology	60,225	-	5,120	65,345	3,495	-	68,840	37,810
Insurance	1,644	-	-	1,644	21,176	-	22,820	18,243
Interest expense	-	-	-	-	-	-	-	761
Legal	3,466	-	-	3,466	1,883	-	5,349	1,632
Miscellaneous fundraising expenses	-	-	-	-	-	22,641	22,641	38,311
Occupancy	149,363	-	22,843	172,206	22,136	-	194,342	185,016
Office expenses	53,777	-	18,288	72,065	1,436	4,168	77,669	46,304
Program supplies	417,502	-	16,901	434,403	91	498	434,992	604,262
Other expenses	54,712	-	1,634	56,346	23,658	355	80,359	59,479
Travel	16,984	-	2,354	19,338	3,321	170	22,829	13,899
Total Operating expenses	3,736,118	-	265,111	4,001,229	458,178	176,552	4,635,959	4,422,297
Nonoperating expenses								
Depreciation	66,607	-	-	66,607	647	-	67,254	52,715
Total Nonoperating expenses	66,607	-	-	66,607	647	-	67,254	52,715
<b>Total Functional Expenses 2024</b>	<b>\$ 3,802,725</b>	<b>\$ -</b>	<b>\$ 265,111</b>	<b>\$ 4,067,836</b>	<b>\$ 458,825</b>	<b>\$ 176,552</b>	<b>\$ 4,703,213</b>	
<b>Total Functional Expenses 2023</b>	<b>\$ 3,678,912</b>	<b>\$ 36,852</b>	<b>\$ 265,422</b>	<b>\$ 3,981,186</b>	<b>\$ 292,484</b>	<b>\$ 201,342</b>		<b>\$ 4,475,012</b>

See accompanying notes.

**LEAP: Learn. Engage. Advocate. Partner.**  
**(dba LEAP: Learn. Engage. Advocate. Partner.)**  
**STATEMENT OF CASH FLOWS**  
**For the Year Ended June 30, 2024**  
**(with comparative totals for 2023)**

	<u>2024</u>	<u>2023</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ 1,195,279	\$ 257,701
Adjustments to reconcile increase (decrease) in net assets to net cash provided (used) by operating activities		
Depreciation	67,254	52,715
(Increase) decrease in:		
Contracts and grants receivable	32,678	(337,894)
Prepaid expenses	-	2,411
Other current assets	1,695	(1,695)
Increase (decrease) in:		
Accounts payable and accrued expenses	(109,520)	179,963
Accrued payroll and related liabilities	(71,736)	1,028
Accrued vacation and sick leave	33,557	21,271
Deferred revenue	399,518	238,082
Government funded assets	-	(11,704)
Child development reserves	806	237
	<u>354,252</u>	<u>144,414</u>
Total adjustments		
Net Cash Provided (Used) by Operating Activities	1,549,531	402,115
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Investment activity, net	(48,685)	(514,689)
Purchases of property and equipment	(300,872)	(177,672)
Net Cash Provided (Used) by Investing Activities	<u>(349,557)</u>	<u>(692,361)</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	1,199,974	(290,246)
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<u>997,841</u>	<u>1,288,087</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<u>\$ 2,197,815</u>	<u>\$ 997,841</u>

See accompanying notes.

**LEAP: Learn. Engage. Advocate. Partner.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2024**

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**1. ORGANIZATION**

**General:**

The Isla Vista Youth Projects, Inc., dba LEAP: Learn. Engage. Advocate. Partner. (LEAP), was born out of the chaos of the early 1970s in Isla Vista. In the wake of riots and the burning of the Bank of America, the children and families who lived in Isla Vista needed support, strength and resilience. By creating a community that valued children LEAP enabled families to work and access the social services and support they needed and LEAP sowed the seeds for a resilient, creative and thriving community.

Over the years, LEAP’s work has expanded to serve children and families across the Goleta Valley. The organization's purpose remains the same. LEAP exists not only to provide direct services to families in need, but also to convene community members and stakeholders for the benefit of all. Together we can mitigate the negative effects of poverty, racism and trauma to support resilient children, families and community.

**Major Programs:**

LEAP Children’s Center, the state-licensed component of the program, provides full day, year-round early care and education and nutrition services for children between the ages of 3 months to 5-years, including children with special needs.

School Age Enrichment Program supports GUSD expanded learning students and families with social-emotional support as well as access to concrete services.

Family Resource Center mitigates the effects of poverty, racism, and trauma, by providing strength-based supports to families. Using the protective factors framework, the FRC provides concrete support including food, diapers, and toiletries; and supports clients in applying for housing and other social services. The FRC improves parent/caregiver efficacy by offering parenting and grandparenting classes twice yearly.

**LEAP: Learn. Engage. Advocate. Partner.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2024**

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## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

LEAP prepares its financial statements in accordance with GAAP. The significant accounting and reporting policies are described below to enhance the usefulness and understandability of the financial statements.

### **Net Assets:**

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

- Net assets without donor restrictions. Net assets available for use in general operations and not subject to donor restrictions are reported as net assets without donor restrictions.
- Net assets with donor restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that funds be maintained in perpetuity.

All revenues and net gains are reported as increases in net assets without donor restrictions in the statement of activities unless the use of the related resources is subject to donor restrictions. All expenses and net losses are reported as decreases in net assets without donor restrictions.

### **Cash and Cash Equivalents:**

Cash and cash equivalents are short term, interest bearing, highly liquid investments with original maturities of three months or less, unless the investments are held for meeting restrictions of a capital or endowment nature.

### **Contracts and Grants Receivables:**

Receivables consist of contracts, grants, employee advances and accounts receivables and are stated at the amount management expects to collect from outstanding balances. Receivables are primarily unsecured amounts due on cost reimbursement or performance contracts. Any amount that is denied for reimbursement is written off when LEAP receives notification from the grantor agency. LEAP uses the allowance method of accounting for receivables determined to be potentially uncollectable. In management's opinion, all contracts and accounts receivable were collectible at year-end. No allowance for doubtful accounts for contracts and accounts receivable is considered necessary at June 30, 2024.

### **Prepaid Expenses:**

Prepaid insurance, deposits and other costs are expensed ratably over their respective terms of agreement.

**LEAP: Learn. Engage. Advocate. Partner.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2024**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES ( CONTINUED )**

**Investments:**

Investments consist of equities and fixed income which are carried at fair value. Donated investments are recorded at fair value at the date of donation and thereafter carried at fair value. Investment purchases and sales are accounted for on a trade-date basis. Realized gains and losses are calculated based upon the underlying cost of the securities traded. Gains or losses (including investments bought, sold and held during the year), and interest and dividend income are reflected in the statement of activities as increases or decreases in net assets without donor restrictions, unless their use is restricted by donor stipulations or by law.

**Board Designated Investments:**

Board designated investments, which are resources set aside by the Board of Directors for an indeterminate period to operate in a manner similar to a donor-restricted permanent endowment. Because a board-designated endowment results from an internal designation, it can be spent upon action of the Board of Directors.

**Property and Equipment, Net:**

Land, buildings, property, and equipment are reported in the Statement of Financial Position at cost, if purchased, and at fair value at the date of donation, if donated. All land, buildings, and property are capitalized. Equipment is capitalized if it has a cost of \$5,000 or more and a useful life when acquired of more than one year. Repairs and maintenance that do not significantly increase the useful life of the asset are expensed as incurred.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets, as follows:

Automobiles	5 years
Buildings	25 years
Equipment	5-7 years
Furniture and Fixtures	5-10 years
Leasehold Improvements	7 - 10 years, or remaining lease term, if shorter
Portable Classrooms	25 years

Property and equipment are reviewed for impairment when a significant change in the asset's use or another indicator of possible impairment is present. No impairment losses were recognized in the financial statements in the current period.

Government funded assets are recorded as an asset and an offsetting liability. The related assets are depreciated over their estimated useful lives and a corresponding amount reduces the related liability each year and is recognized as revenue.

**LEAP: Learn. Engage. Advocate. Partner.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2024**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES ( CONTINUED )**

**Accounting for Contributions:**

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions, consistent with the nature of the restriction. Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as with net assets with donor restrictions until the payment is due unless the contribution is clearly intended to support activities of the current fiscal year or is received with donor restrictions. Conditional promises, such as matching grants, are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

**Contributed Goods and Services:**

Contributions of goods received that are measurable are recorded as revenue at their estimated fair value when received. Contributions of services are recognized if the services received meet any of these criteria: (1) if they create or enhance nonfinancial assets and (2) if they require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

LEAP benefits from personal services provided by a substantial number of volunteers. Those volunteers have donated significant amounts of time and services in the organization's program operations and in its fund-raising campaigns. However, the majority of the contributed services do not meet the criteria for recognition in financial statements. During the year ended LEAP did not receive any in-kind contributions.

**Government Revenue:**

Government revenue is recognized when the qualifying costs are incurred for cost-reimbursement grants or contracts or when a unit of service is provided for performance grants. Government revenue from federal agencies is subject to independent audit under the Uniform Guidance and review by grantor agencies. The review could result in the disallowance of expenditures under the terms of the grant or reductions of future grant funds. Based on prior experience, LEAP's management believes that costs ultimately disallowed, if any, would not materially affect the financial position of LEAP.

**Revenue Recognition:**

Revenues from government agencies, program service fees, and other third-party payors for services provided under such contracts are recognized when earned by LEAP. All gifts, bequests, and other public support are included in unrestricted net assets unless specifically restricted by the donor or the terms of the gift or grant

**LEAP: Learn. Engage. Advocate. Partner.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the Year Ended June 30, 2024**

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES ( CONTINUED )**

instrument. Amounts received in excess of balances earned are recognized as liabilities in Contract Advance.

**Income Taxes:**

LEAP is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and California income taxes under section 23701(d) of the California Revenue and Taxation Code. The IRS classified the organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in section(s) 509(a)(1) and 170(b)(1)(A)(vi). LEAP has adopted Financial Accounting Standards Board Accounting Standards Codification (ASC) Section 740-10, which clarifies the accounting for uncertainty in income taxes. ASC Section 740-10 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. ASC Section 740-10 requires that an organization recognize in the financial statements the impact of the tax position if that position will more likely than not be sustained on audit, based on the technical merits of the position. As of and for the year ended June 30, 2024, LEAP had no material unrecognized tax benefits, tax penalties or interest.

LEAP's Forms 990, *Return of Organization Exempt from Income Tax*, for each of the tax years ended June 30, 2023, 2022, and 2021, are subject to examination by the IRS, generally for 3 years after they were filed. LEAP's Forms 199, *California Exempt Organization Return*, for each of the tax years ended June 30, 2023, 2022, 2021, and 2020, are subject to examination by the Franchise Tax Board, generally for 4 years after they were filed.

**Fundraising Expense Recognition and Allocation:**

Fundraising costs are expensed as incurred, even though they may result in contributions received in future years. LEAP generally does not conduct its fundraising activities in conjunction with its other activities. In the few cases in which it does, such as when the annual report or donor acknowledgements contain requests for contributions, joint costs have been allocated between fundraising and management and general expenses in accordance with standards for accounting for costs of activities that include fundraising. Total fundraising costs for the year ended June 30, 2024 were \$176,552. Additionally, advertising costs are expensed as incurred; such amounts were insignificant at year end and totaled \$7,702.

Administrative and other costs are allocate to operating programs based upon employees' time spent on various tasks, and other statistical analyses (such as meals served or child days of enrollment) prepared by management.



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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES ( CONTINUED )**

LEAP allocates its costs based on relative benefits received by the programs or activities. Accordingly, LEAP applies several methods for allocating costs:

Direct Costs - Costs identified 100 percent to a specific project are charged directly to that project.

Shared Costs – Costs identified to specific multiple programs or activities are shared between the programs benefitting.

Payroll costs are allocated using individual timesheets that report the actual time spent by the employees in each program each day.

Rent and associated utilities, maintenance, and insurance are allocated using the square footage of building space occupied by each program, according to floor plans and/or room measurements.

Indirect Costs – Costs that benefit the operations of the entire organization, which cannot be identified to specific programs or activities, are allocated based on relative direct payroll costs.

**Reclassifications:**

Certain amounts in the 2023 comparative totals have been reclassified to conform with the 2024 reporting format.

**Use of Estimates:**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, LEAP's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. LEAP's management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

**Comparative Totals:**

The financial statements include certain prior year summarized comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with LEAP's financial statements for the year ended June 30, 2023, from which the summarized information was derived.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES ( CONTINUED )**

### **Fair Value Measurements:**

LEAP reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal or most advantageous market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity.

Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available.

This hierarchy, established by GAAP, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

- Level 1 - Quoted prices for identical assets or liabilities in active markets to which LEAP has access at the measurement date.
- Level 2 - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include:
  - quoted prices for similar assets or liabilities in active markets;
  - quoted prices for identical or similar assets in markets that are not active;
  - observable inputs other than quoted prices for the asset or liability (for example, interest rates and yield curves); and
  - inputs derived principally from, or corroborated by, observable market data by correlation or by other means.
- Level 3 - Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value to the extent that observable inputs are not available.

When available, LEAP measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value.

The carrying amounts of cash and cash equivalents, receivables, equities and fixed income approximate fair value because of the terms and relatively short maturity of these financial instruments.

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**3. CONTRACTS AND GRANTS RECEIVABLE**

The carrying amounts of liabilities, approximate fair value because of the relatively short maturity of these financial instruments.

In management’s opinion, all contracts and grants receivable were collectible at year-end. No allowance for doubtful accounts for contracts and accounts receivable is considered necessary at June 30, 2024.

**4. PROPERTY AND EQUIPMENT, NET**

Property and equipment at June 30, 2024 consists of the following:

	Cost	Accumulated Depreciation	Net
Automobiles	\$ 28,877	\$ (28,877)	\$ -
Building	490,168	(177,952)	312,216
Equipment	95,179	(63,024)	32,155
Furniture and Fixtures	91,033	(91,033)	-
Land	838,134	-	838,134
Leasehold Improvements	790,845	(256,418)	534,427
Portable Classrooms	265,049	(239,660)	25,389
<b>TOTAL</b>	<u>\$ 2,599,285</u>	<u>\$ (856,964)</u>	<u>\$ 1,742,321</u>

Total depreciation expense charged to operations was \$67,254 for the year ended June 30, 2024.

**5. INVESTMENTS**

LEAP measures fair value in accordance with FASB ASC 820-10. FASB ASC 820-10 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels; Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs, other than the quoted prices in active markets, are observable either directly or indirectly, and Level 3 unobservable inputs in which there is little or no market data, which requires the Agency to develop its own assumptions. The Agency uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Agency measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs are not available. All assets reported at fair value at June 30, 2024 are Level 1 inputs.

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**5. INVESTMENTS (continued)**

At June 30, 2024, the Agency did not have any investments measured using level 2 and 3 inputs.

	Total	Level 1
Equities	\$ 143,164	\$ 143,164
Fixed income	420,210	420,210
<b>TOTAL</b>	<b>\$ 563,374</b>	<b>\$ 563,374</b>

**6. ACCRUED VACATION AND SICK LEAVE**

Regular full-time and part-time employees that work more than four hours a day earn vacation time. Vacation time is pro-rated based on scheduled daily hours and years of continuous employment based upon the following schedule:

<u>Years of Continuous Employed</u>	<u>Number of Days Earned per Month</u>
Years 1 to 5	1 day / month
Years 6 to 10	1.25 days / month
Years 11 to 15	1.67 days / month
Years 15+	2 days / month

Total accrued vacation and accumulated sick leave benefits payable at June 30, 2024 was \$134,887.

**7. CHILD DEVELOPMENT RESERVES**

Child development contractors are allowed, with prior CDE and/or CDSS approval, to maintain a reserve account from earned but unexpended child development contract funds for three types of programs: Center Based, Resource and Referral, and Alternative Payment. Transfers from a reserve account are considered restricted income for child development programs, but may be applied to any of the contracts that are eligible to contribute to that particular program type.

LEAP maintains a reserve account for Center Based contracts, and funds are deposited into an interest-bearing account. The reserve account balance at June 30, 2024 was \$163,462, which is recorded as an asset in the cash account. Also, upon termination of all child development center-based contracts, Example Entity would have to return the reserve funds to CDE and/or CDSS, so the reserve account is recorded as a liability in the amount of \$163,462.

The reserve account balance of \$163,462 includes interest of \$806 that the bank paid on the account balances during the year ended June 30, 2024.

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**8. RETIREMENT PLAN**

LEAP maintains a contributory retirement plan available to eligible employees which allows participants to make tax deferred investment contributions. Full-time employees are eligible to participate immediately on hire. The plan qualifies under 403(b). During the year ended June 30, 2024 LEAP contributed \$191,024 to the plan.

**9. NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions are part of the net assets of LEAP resulting from contributions and other inflows of assets whose use by LEAP is limited by donor imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of IVP pursuant to those stipulations.

Net assets with donor restrictions at June 30, 2024 comprised of:

	Balance at June 30, 2023	Income	Expenditures	Balance at June 30, 2024
Alice Tweed Touhy Grant	\$ -	\$ 25,000	\$ (-)	\$ 25,000
Children’s Resource and Referral	-	34,702	(-)	34,702
Daniel Scholarship Grant	37,760	-	(37,760)	-
Nissenson Family Fund	-	25,000	(-)	25,000
William Corbet Fund	-	25,000	(-)	25,000
<b>TOTAL</b>	<u>\$ 37,760</u>	<u>\$ 109,702</u>	<u>\$ (37,760)</u>	<u>\$ 109,702</u>

**10. CONTINGENCIES**

**Contracts and Grants:**

Grant awards require the fulfillment of certain conditions as set forth in the instruments of grant. Failure to fulfill the conditions could result in the return of the funds to the grantors. LEAP deems this contingency remote since by accepting the grants and their terms it has accommodated the objectives of the organization to the provisions of the grants. LEAP’s management is of the opinion that the organization has complied with the terms of all grants.

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**11. LIQUIDITY AND FUNDS AVAILABILITY**

The total financial assets held by LEAP at June 30, 2024 and the amount of those financial assets that could be made available for general expenditure within one year of the date of the statement of financial position are summarized in the following table:

	<u>June 30, 2024</u>
Financial assets:	
Cash and cash equivalents	\$ 2,197,815
Contracts and grants receivable	439,341
Investments	<u>563,374</u>
Total financial assets	3,200,530
Less: With donor restrictions	<u>(109,702)</u>
Financial assets available to meet cash needs for general expenditures within one year	 <u>\$ 3,090,828</u>

LEAP receives significant contributions that are restricted by donors. Contributions that are restricted for programs which are ongoing, major, and central to its annual operations are considered by LEAP to be available to meet cash needs for general expenditures.

- LEAP manages its liquidity and reserves following three guiding principles:
- (1) Operating within a prudent range of financial soundness and stability,
  - (2) maintaining adequate liquid assets to fund near-term operating needs, and
  - (3) maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged.

LEAP has a liquidity policy to maintain its working capital ( current assets - current liabilities ) at a minimum of 60 days of average operating expenses and has a policy to target a year-end balance of reserves of unrestricted, undesignated net assets at 30 to 60 days of expected average expenditures for the next fiscal year.

To achieve these targets, the entity forecasts its future cash flows and monitors its liquidity quarterly and monitors its reserves annually. During the year ended June 30, 2024 the level of liquidity and reserves was managed within the policy requirements.

**12. CONCENTRATION RISK**

Amounts held in financial institutions occasionally are in excess of the Federal Deposit Insurance Corporation and Securities Investor Protection Corporation limits. LEAP deposits its cash with high quality financial institutions, and management believes the organization is not exposed to significant credit risk on those amounts.

During the year ended June 30, 2024, LEAP had two major revenue funding source, the California Departments of Education and Social Services, which accounted for approximately 73% of the total revenue of LEAP. The majority of LEAP’s contributions and grants are received from corporations, foundations, and individuals and from agencies located throughout the state of California.

As such, LEAP’s ability to generate resources via contributions and grants is dependent upon the economic health of that area and of the state of California. An economic downturn could cause a decrease in contributions and grants that coincides with an increase in demand for LEAP’s services.

**13. SUBSEQUENT EVENTS**

LEAP has evaluated events subsequent to June 30, 2024 to assess the need for potential recognition or disclosure in the financial statements. Such events were evaluated through September 20, 2024, the date the financial statements were available to be issued. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required. Based upon this evaluation, it was determined that no subsequent events occurred that require recognition or additional disclosure in the financial statements.